

B. Com – Banking, Financial Services and Insurance Sem-III

No of Courses	Semester	Credits
	III Insurance Advisory / Agent	
	Major (Mandatory)	
1	Insurance Advisory I Insurance Underwriting	4
	Major (Mandatory)	
2	Financial Planning	4
	Minor Course	
3	Social Media Marketing and Advertising	4
	Generic Electives	
4	(Choose Any One) A. Business Law B. The Essentials of Negotiable Instruments	2
	Vocational Skill Course	
5	Insurance Advisory II Skills for Insurance Advisory	2
	Ability Enhancement Course (Modern Indian Language)	
6	(Choose Any One) Modern Indian Language 1 (Sanskrit/Hindi/Marathi) (A) Hindi Lekhan Kaushalya (B) Marathi Lekhan Kaushalya (C) Saṃskṛitam Parichayah	2
7	(As per NEP and College Policy Guidelines)	2
8	C.C	2